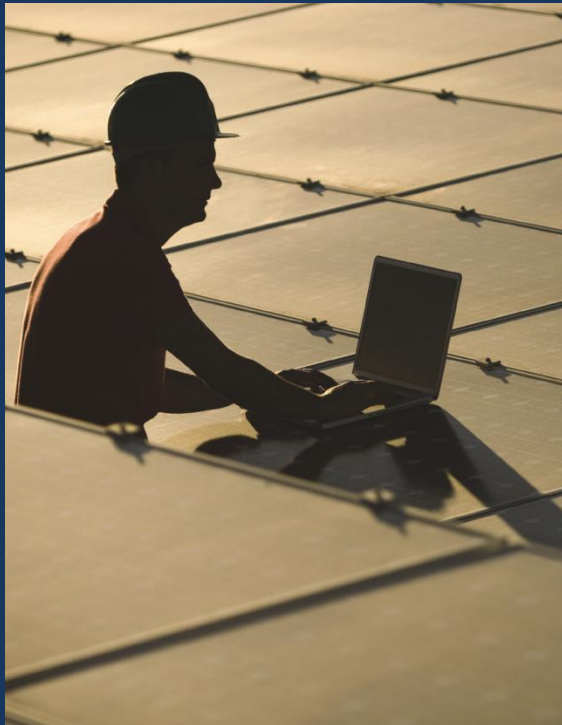




Partners in Project Green
A Pearson Eco-Business Zone

A Vision for the Pearson Eco-Business Zone



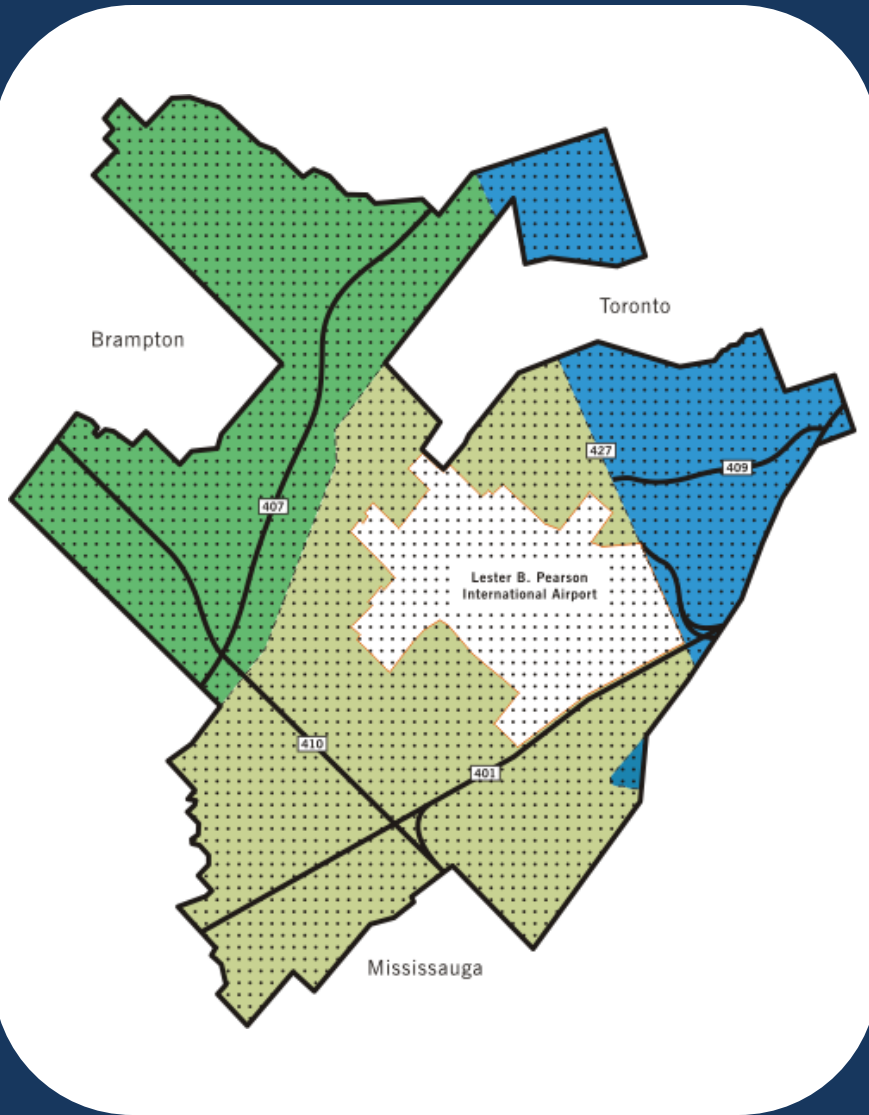
An internationally recognized community known for its ***competitive, high performance*** and ***eco-friendly*** business climate

A model for leveraging regional transportation, economic, ecological assets, all harnessed by a talented pool of social capital

A Partnership between



Pearson Eco-Business Zone highlights:



Over 12,000 hectares of industrial and commercial land.

Canada's largest employment area, home to over 12,500 businesses and more than 350,000 employees.

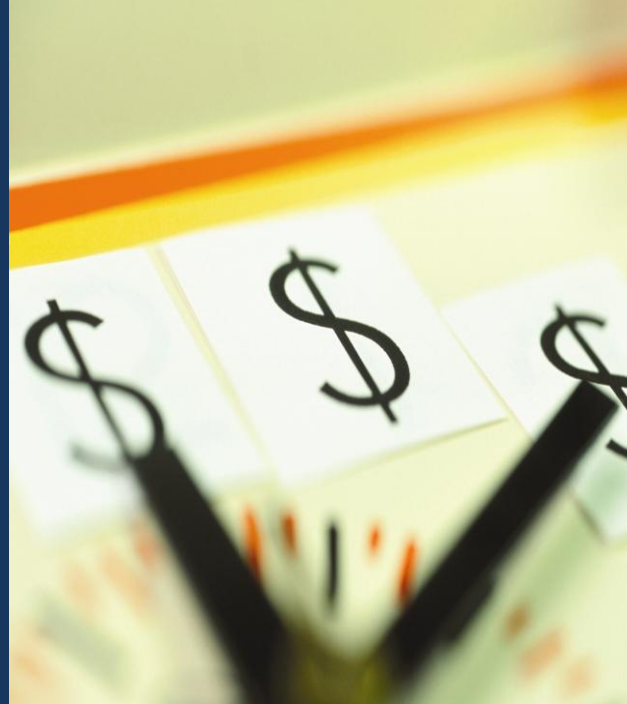
Major sectors include automotive, logistics, food processing, plastics and aviation.

Over 5.8 million MWh of electricity, 46 million GJ of natural gas and 109 million m³ of water used on annual basis.



CONSULTING SERVICES

Assistance in identifying ways to reduce energy, water and waste costs, along with assistance in implementing and financing projects.



GREEN PROCUREMENT

Ability to access green purchasing groups to take advantage of reduced pricing on products and services.



TRAINING AND NETWORKING

Access to information sessions, sustainability training and business-to-business networking events.

Commitment to Buy Green

Working with Greening Greater Toronto, TRCA and Partners in Project Green are assisting in launching and promoting the Commitment to Buy Green.

- Green Procurement Companion Guide – a guide to support the implementation of a green procurement program.
- Online Collection of Case Studies – integration of case studies that highlight green procurement in action.
- Database of Documents – collection of documents used by others to operationalize their green procurement programs.





Unisource

Unisource utilized the Purchasing Alliance to reduce the cost of lighting retrofits at three of their local warehouses resulting in simple paybacks of less than 1 year.

Green Purchasing Alliance

The Clinton Climate Initiative (CCI) works with Partners in Project Green to reduce the cost of energy retrofits for companies in the Pearson Eco-Business Zone by providing access to the CCI Purchasing Alliance (PA).

The CCI PA encompasses a wide variety of mechanical and building envelope products. These technologies were selected primarily for their energy-saving and greenhouse gas reducing potential.

CCI PA discounts are viewed as price ceilings and competition between the supplier network and other suppliers is encouraged.

Reductions in cost range from 5% to 45% on various building envelope technologies.

Green Technology Webinar Series

These monthly 45-minute webinar sessions bring manufacturers of the latest green building technologies to the comfort of your office and offer an opportunity to learn about the latest in building technologies, while providing a format to ask questions and discover the right solutions for your operations.

These monthly Green Technology Webinars take place on the third Thursday of every month at 1 p.m. and are brought to you by the Clinton Climate Initiative, Partners in Project Green, Canada Green Building Council – Toronto Chapter, and Greening Greater Toronto.

To register visit:

www.partnersinprojectgreen.com/greenproductwebinar

Technologies have covered solar cooling, HVAC controls, reflective roofing, insulating paint, window covers, chiller systems, etc.



Unilever

Unilever became the single largest purchaser of renewable energy in Canada – greening 59,000 MWh to ensure their products are made with 100% clean power.

Green Power Challenge

Partnership with Bullfrog Power to source 100,000 MWh of Pearson Eco-Business Zone electricity from renewable sources.

Benefits go beyond environmental – local businesses get a discount on green energy and Partners in Project Green receives a donation for each MWh purchased.

More than 40 companies have already signed on – reaching 58,000 MWh in first year.

Rooftop Solar Initiative

The Pearson Eco-Business Zone features 3,000 hectares of roof space – a prime opportunity for rooftop solar.

Partners in Project Green worked with large property owners/management companies to develop a template RFP for procuring rooftop solar solutions.





Waste Management RFP

Working with waste haulers, end-users and partner NGOs, Partners in Project Green has developed a template waste management RFP, companion guide and vendor scorecard.

The RFP is designed to assist companies in procuring and implementing a zero-waste program.

Nestle

Working with Wasteco, Nestle's Brampton Distribution Facility has become zero-waste by developing and implementing a continuous improvement program that drives waste reduction.

Documents will be released in October with a waste procurement training event in November 2011.



Polaris

Realizing the importance of indoor air quality and a healthy workplace, Polaris has implemented a green cleaning program for its buildings.

Green Cleaning RFP

Working with green cleaning contractors, manufacturers and distributors of green cleaning supplies, and end-users, Partners in Project Green has developed a template green cleaning RFP, and companion guide.

The RFP is designed to assist companies in implementing a green cleaning program that achieves LEED indoor air quality points.

Documents will be released in October with a green cleaning procurement training event in January 2012.



OSRAM - SYLVANIA (greened 23 clients)

Business Ambassador **AMBASSADOR**

ADDRESS: 78 Anystreet, Toronto, ON, Canada

BUSINESS TYPE: Product Developer | Product Manufacturer

COMPANY DESCRIPTION:

With clients across the continent and in a variety of sectors, our team of seasoned professionals has the industry experience, market knowledge, and expert insight to customize our services to meet your needs. Recognizing that effective energy management is an ongoing process, we constantly revisit and revise our approaches to ensure continuous improvement.

+ add to my existed opportunities

PRODUCT / SERVICE INFORMATION:

Opportunity Areas: Energy Efficiency - Lighting

SERVICE: Automotive Lighting - Application Integration

Osram - sylvania creates global solutions for our business partners. We empower you to break new ground in styling, safety, and energy efficiency with products designed to be long lasting and to operate with limited environmental impact.

PRODUCT: T8 Fluorescent Lamps

ECOLOGIC 3 represents a more comprehensive approach to sustainability encompassing high efficiency, long life and RoHS/TCLP compliance.

Opportunity Areas: Energy Efficiency - Power Factor

Opportunity Areas: Energy Efficiency - Process Management

Opportunity Areas: Energy Efficiency - Boilers

Opportunity Areas: Energy Efficiency - HVAC

< 1 2 3 >

SPECIAL OFFERS TO PPG PARTNERS

30% group purchasing discount to PPG Partners and Business Ambassadors.

MOST RECENT FEEDBACK:

19/05/2011 Jane Smith
Osram - Sylvania has good products.

19/05/2011 Jennifer Moss
Osram - Sylvania never replied my email.

21/03/2011 Shulamit Charlotte
Osram - Sylvania is a great partner and strategic developer. Thanks to Enersource, our company has saved a lot of money.

< 1 2 3 >

You have to be a client to leave a feedback.

CLIENTS:

Pepsi Co. Canada

Hostess Frito Lay

Air Canada

Maple Leaf Foods

Mastem Ltd.

Pratt and Whitney Canada Inc.

Unilever Canada Limited

Earth Rangers

Menkes

< 1 2 3 >

AWARDS:

This company does not have an award yet.

Green Vendor Database

As part of the re-design of the Partners in Project Green website, a Green Vendor Database is being launched.

The system focuses on peer-to-peer experiences to connect companies to solution providers to address their sustainability challenges.

Built upon a foundation of “Sustainability Opportunities” a company can identify what opportunities apply to them and easily connect to programs and vendors to help them implement.



For more information:

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Or visit: www.partnersinprojectgreen.com