

ENERGY and WATER EFFICIENCY

Financial Assistance Directory

What is Partners in Project Green?

Opportunities to gain a competitive advantage through sustainable business practices are more attainable than you think. Partners in Project Green is a growing community of businesses working together to green their bottom line by creating an internationally-recognized eco-business zone around Toronto Pearson.

Through new forms of business-to-business collaboration, Partners in Project Green delivers programming that helps businesses reduce energy and resource costs, uncover new business opportunities, and address everyday operational challenges in a green and cost-effective manner.

Pearson Eco-Business Zone



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This guide is intended as a resource to help businesses identify and access the wide-array of financial assistance programs available to help increase the return-on-investment of energy and water efficiency conservation measures.

If you're a business in the Pearson Eco-Business Zone you can utilize the Partners in Project Green Eco-Efficiency Program to make things even simpler – just call Partners in Project Green and we'll coordinate all the financial assistance programs and applications required to get your project moving.

Contact Partners in Project Green at **416-661-6600 ext. 5316**
or email: admin@partnersinprojectgreen.com
to get your money saving project moving.

www.partnersinprojectgreen.com

*Financial assistance programs are subject to change – updates are provided at www.partnersinprojectgreen.com

FUND NAME	SOURCE	PROGRAM DESCRIPTION	FUNDS AVAILABLE	ELIGIBILITY	CONTACT INFORMATION
Audit					
		INDUSTRIAL	INCENTIVES		
SMART	Canadian Manufacturers and Exporters	<p>SMART Assessments will support short assessments by expert service providers focusing on areas of potential business improvement for your company.</p> <p>SMART Assessment can look at: lean manufacturing, lean design, quality improvement, energy efficiency, IT best practices, and environmental impact reduction.</p> <p>The proposed corrective program could even help you develop a clear proposal for possible funding from the SMART Program, which will provide up to \$50,000 (or 50%) of the implementation costs.</p> <p>The total cost of each SMART Assessment is \$7,000, but your company only pays \$1,000 – the SMART Program pays the balance of \$6,000.</p>	Up to \$6,000 of \$7,000 for assessment.	Industrial operations.	<p>Phone 905-672-8331</p> <p>Website www.cme-smart.ca</p>
GFTC Sustainability Program	Guelph Food Technology Centre	Cost-shared in-plant assessment to identify energy and environmental efficiency opportunities.	50% of assessment cost (no limit).	Ontario food and beverage processors.	<p>Phone (519) 821-1246 ext. 5062</p> <p>Website www.gftc.ca</p>
Industrial Assessment Incentive	Enbridge	Enbridge Gas Distribution provides the following incentives to assist its industrial customers to pay for the cost of conducting assessments.	<ul style="list-style-type: none"> • Industrial HVAC Assessments 50% up to Maximum \$10,000 • Steam Plant Assessments 50% up to Maximum \$10,000 • Steam Trap Surveys 50% up to Maximum \$10,000 • Insulation Surveys 50% up to Maximum \$10,000 • Special Studies 50% up to Maximum \$10,000 • Process Integration analysis 50% up to Maximum \$30,000 	<p>Industrial operations.</p> <p>Incentives are geared to natural gas consumption:</p> <ul style="list-style-type: none"> • > 2,500,000 m3 \$10,000 • 1,000,000 to 2,499,999 m3 \$6,000 • 340,000 to 999,999 m3 \$2,000 • Under 340,000 m3 \$1,000 	<p>Phone 1-866-844-9994</p> <p>Website www.enbridgegas.com/industrial</p>
Toronto Region Sustainability Program	OCETA	Cost share funding and technical assistance is available for SME manufacturers to undertake a pollution prevention assessment to identify process optimization and waste reduction opportunities. The resulting action plan will address priority environmental issues (i.e. toxics, sewer discharges, smog precursors, greenhouse gases, and hazardous wastes).	50% up to \$5,000 (maximum) towards the cost of a pollution prevention assessment.	Industrial operations under 500 employees.	<p>Phone 905-882-4133 ext. 233</p> <p>Website www.oceta.on.ca</p>
Indoor Water Audit Program	Region of Peel	Indoor water audit provides recommendations for process changes/new technology (monetary incentive available) for implementation.	100% of assessment cost.	Industrial operations in the Region of Peel.	<p>Phone 905-791-7800 ext. 3303</p> <p>Website www.watersmartpeel.ca/business</p>

FUND NAME	SOURCE	PROGRAM DESCRIPTION	FUNDS AVAILABLE	ELIGIBILITY	CONTACT INFORMATION
Implementation – Financial Assistance Programs					
Electricity Retrofit Incentive Program	Enersource Hydro Mississauga & Hydro One Brampton	The Electricity Retrofit Incentive Program focuses on the areas of lighting, motors, heating ventilation, air conditioning (HVAC) and the overall electricity systems. Incentives are offered for pre-approved technologies on a per unit basis.	Prescriptive funding assistance for electricity and alternative energy measures.	Industrial and commercial operations in Mississauga and Brampton.	Websites www.enersource.com www.hydroonebrampton.com
Business Incentive Program	Toronto Hydro	The Business Incentive Program (BIP) encourages and rewards energy-efficiency upgrades for all industrial, multi-residential and small commercial facilities located in Toronto by providing financial assistance of up to \$350 kW for verifiable on-peak demand reductions.	The Business Incentive Program (BIP) pays up to \$350 kW for verifiable on-peak demand reductions (3 kW minimum). BIP incentives typically will not exceed 50% of the project cost.	All industrial customers in City of Toronto – building environment and manufacturing process savings.	Phone 416-542-8000 or 416-542-3033 Website www.torontohydro.com/bip
Conservation and Demand Management Program	Ontario Power Authority, Building Owners and Managers Association of Greater Toronto Area	The BOMA Toronto CDM program will slash the capital cost of your retrofit by up to 40% by paying you \$400 per kW of reduced on-peak demand, \$0.05 per kWh of annual consumption reduction and \$250 per cooling tonne saved.	Pays \$400 per kW of on-peak summer demand reduction and \$0.05 per kWh of annual energy savings. Capped at 40% of sum of eligible costs of one project.	Commercial buildings (office, hotel, retail, mixed use, industrial, warehouse, private institution) in the City of Toronto.	Phone 416-440-0101 Website www.bomacdm.com
ecoENERGY Retrofit	Natural Resources Canada	Natural Resources Canada's ecoENERGY Retrofit program is designed to help industrial facilities overcome financial barriers to improving the energy efficiency of their operations.	Up to 25% of project costs to a maximum of \$50,000 per application and \$250,000 per corporate entity.	Industrial operations.	Phone 613-996-6891 Website www.oee.nrcan.gc.ca
GFTC Sustainability Program	Guelph Food Technology Centre	Cost-shared training and consulting to support implementation of energy and environmental efficiency upgrades.	50% of professional fees (no limit).	Ontario food and beverage processors.	Phone (519) 821-1246 ext. 5062 Website www.gftc.ca
SMART	Canadian Manufacturers and Exporters	Funding for productivity improvements, including lean manufacturing, lean design, quality improvement, energy efficiency, IT best practices, and environmental impact reduction.	Projects selected for funding will receive 50% of eligible project costs, up to a maximum of \$50,000.	Industrial operations.	Phone 905-672-8331 Website www.cme-smart.ca
Industrial Retrofit Incentive	Enbridge	Enbridge will assist its industrial customers in implementing energy savings measures that will also save on operating costs. Incentives are calculated as follows: <ul style="list-style-type: none">• Implementation of 1 or more energy efficiency measures will qualify for 5¢/m³ to a Maximum of \$100,000 per project, or• Implementation of 3 or more energy efficiency measures will qualify for 10¢/m³ to a Maximum of \$30,000 per project• Linkageless Combustion Control will qualify for 15% of the installed cost up to \$3,000 per boiler	Up to \$100,000 per project.	Industrial operations.	Phone 1-866-844-9994 Website www.enbridgegas.com/industrial

Implementation - Financial Assistance Programs (continued on next page) a

FUND NAME	SOURCE	PROGRAM DESCRIPTION	FUNDS AVAILABLE	ELIGIBILITY	CONTACT INFORMATION
Implementation – Financial Assistance Programs					
Power Savers Blitz	Enersource Hydro Mississauga & Toronto Hydro	This program provides small businesses with up to \$1,000 in free energy-efficient lighting and equipment upgrade.	Funding up to \$1,000 for retrofits (average cost for retrofit is \$840).	The program is being offered to small businesses that have an annual electricity demand less than 50 kW, in the non-food and office sub-sectors, in the City of Toronto and the City of Mississauga.	Websites www.torontohydro.com www.enersource.com
Condensing Boiler Program	Enbridge	Enbridge pays 10¢/m3 of estimated natural gas savings for condensing boiler technology.	Up to \$30,000 per building.	Industrial operations.	Phone 1-866-844-9994 Website www.enbridgegas.com/industrial
Data Centre Incentive Program	Toronto Hydro	Toronto Hydro's Data Centre Incentive Program (DCIP) provides financial incentives to data centres to reduce electricity demand and promote energy efficiency in data centre operations. Data centres consume large amounts of energy both to run and maintain their IT systems as well as to protect these vital systems through energy-intensive non-IT systems, such as air flow and HVAC systems. Operational and planning actions will systematically reduce power consumption.	Participant incentives for peak kW reductions will be paid to customers at a rate of \$300 kW to a maximum of 50% of the project cost. Customers will also benefit from cost savings on their electricity bills, operating cost savings from more efficient equipment and design, and cost avoidance with more efficient use of IT equipment.	Data centres in the City of Toronto.	Phone 416-543-3062 Website www.torontohydro.com
Desertification Fan Program	Enbridge	A rebate is available for fans of 20' diameter and larger and in locations that have forced air space including unit heaters in warehousing, manufacturing, industrial, and retail buildings with ceiling heights of 25' and higher. Customers with infrared heater(s) will not qualify for this rebate.	\$850 rebate to the customer. \$150 rebate is available for the channel business partner.	Small business/ industrial.	Phone 1-866-844-9994 Website www.enbridgegas.com/smallbiz
Implementation – Water Conservation Programs					
Indoor Water Audit Program	Region of Peel	Monetary incentive for implementation of recommendations from indoor water audit that looks at process changes/new technology.	One time rebate of \$0.25/L saved per average day; up to 50% of the cost for the process change, to a maximum of \$250,000.	Industrial operations in the Region of Peel.	Phone 905-791-7800 ext. 3303 Website www.watersmartpeel.ca/business
Industrial Water Rate Program	City of Toronto	City of Toronto will provide a 20% rebate on a company's water bill if they complete a water efficiency plan.	20% reduction in company's water bill.	Industrial operations with water consumption over 6,000 m3/yr in the City of Toronto.	Phone 416-392-7000 Website www.toronto.ca/water/industrial/index.htm

FUND NAME	SOURCE	PROGRAM DESCRIPTION	FUNDS AVAILABLE	ELIGIBILITY	CONTACT INFORMATION
Audit		COMMERCIAL INCENTIVES			
Commercial Audit Incentive	Enbridge	Enbridge Gas Distribution provides the following incentives to assist its commercial customers to pay for the cost of conducting audits.	The lowest of the three options: <ul style="list-style-type: none"> • \$.01/m3 of natural gas consumed during the most recent year. • 1/2 cost of audit up to \$5,000. 	Commercial operations.	Phone 1-866-844-9994 Website www.enbridgegas.com/business
Indoor Water Audit Program	Region of Peel	Indoor water audit provides recommendations for process changes/new technology. (monetary incentive available)	100% of assessment cost.	Commercial operations in the Region of Peel.	Phone 905-791-7800 ext. 3303 Website www.watersmartpeel.ca/business
Implementation – Financial Assistance Programs					
Business Incentive Program	Toronto Hydro	The Business Incentive Program (BIP) encourages and rewards energy-efficiency upgrades for all industrial, multi-residential and small commercial facilities located in Toronto by providing financial assistance of up to \$350 per kW for verifiable on-peak demand reductions.	The Business Incentive Program (BIP) pays up to \$350 per kW for verifiable on-peak demand reductions (3 kW minimum). BIP incentives typically will not exceed 50% of the project cost.	All multi-residential customers in the City of Toronto. Small commercial < 25,000 sq. ft. office, retail, private institution, restaurants, etc. in the City of Toronto.	Phone 416-542-8000 or 416-542-3033 Website www.torontohydro.com/bip
Conservation and Demand Management Program	Ontario Power Authority, Building Owners and Managers Association of Greater Toronto Area	The BOMA Toronto CDM program will slash the capital cost of your retrofit by up to 40% by paying you \$400 per kW of reduced on-peak demand, \$0.05 per kWh of annual consumption reduction and \$250 per cooling tonne saved.	Pays \$400 per KW of on-peak summer demand reduction and \$0.05 per kWh of annual energy savings. Capped at 40% of sum of eligible costs of one project.	Commercial buildings (office, hotel, retail, mixed use, industrial, warehouse, private institution) in City of Toronto.	Doug Taylor, Program Manager Phone 416-440-0101 Email program.manager@bomacdm.com Website www.bomacdm.com/
Commercial Retrofit Incentive	Enbridge	Incentives for existing buildings are available to you regardless of how you achieved natural gas savings (subject to some program conditions). The same formula is used whether the savings come from replacing equipment, from operational changes such as Monitoring and Targeting or building automation systems, or from improving your steam plant.	Retrofit incentive of \$0.10/m3 saved up to a \$100,000 limit.	Commercial operations.	Phone 1-866-844-9994 Website www.enbridgegas.com/business

Implementation - Financial Assistance Programs (continued on next page) a

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Implementation – Financial Assistance Programs					
ecoENERGY Retrofit	Natural Resources Canada	Natural Resources Canada's (NRCan's) ecoENERGY Retrofit program is designed to help industrial facilities overcome financial barriers to improving the energy efficiency of their operations.	Up to 25% of project costs to a maximum of \$50,000 per application and \$250,000 per corporate entity.	Commercial operations.	Phone 613-996-6891 Website www.oee.nrcan.gc.ca
Power Savers Blitz	Enersource Hydro Mississauga & Toronto Hydro	This program provides small businesses with up to \$1,000 in free energy-efficient lighting and equipment upgrades – all with the aim of helping businesses like yours save money on your utility bill.	Funding up to \$1,000 for retrofits (average cost for retrofit is \$840).	The program is being offered to small businesses that have an annual electricity demand less than 50 kW, in the non-food and office sub-sectors.	Websites www.torontohydro.com www.enersource.com
Implementation – Product Rebates					
Natural Gas High-Efficiency Heating System Offer	Enbridge	Enbridge offers a rebate for purchase and installation of an Energy Star high efficiency natural gas heating system. New construction not eligible.	Up to \$100 rebate to the customer.	Small business.	Phone 1-866-844-9994 Website www.enbridgegas.com/business
Rooftop Unit Program	Enbridge	Enbridge offers a rebate for HVAC equipment for building rooftops. Rooftop unit must be a two-stage heating unit 5 tons or under.	\$500 rebate is available for the business channel partner.	Small business.	Phone 1-866-844-9994 Website www.enbridgegas.com/business
Air Door Rebate Program	Enbridge	Enbridge offers a rebate for installation of air doors to retain heat for pedestrian entranceways. Not for loading doors and must be installed at an exterior entranceway only.	\$300 rebate to the customer for single (three to four feet) entranceway. \$600 rebate to the customer for double (six to eight feet) entranceway.	Small business.	Phone 1-866-844-9994 Website www.enbridgegas.com/business
Energy Star Tankless Water Heater Program	Enbridge	Enbridge offers a rebate on installation of Energy Star tankless water heater in restaurants.	\$250 rebate to the customer. \$50 rebate is available for the business channel partner.	Hospitality sector.	Phone 1-866-844-9994 Website www.enbridgegas.com/business
Demand Control Kitchen Ventilation Rebate Program	Enbridge	Enbridge offers a rebate for existing and new construction kitchens to install energy efficient ventilation fans.	Up to \$2,000 rebate to the customer.	Hospitality sector.	Phone 1-866-844-9994 Website www.enbridgegas.com/business
Programmable Thermostat Program	Enbridge	A rebate is available to commercial customers installing a programmable thermostat, when used with a natural gas central heating system under 300,000 BTU/h.	\$40 rebate to the customer.	Small business/hospitality sector.	Phone 1-866-844-9994 Website www.enbridgegas.com/business

Implementation - Product Rebates (continued on next page) a

FUND NAME	SOURCE	PROGRAM DESCRIPTION	FUNDS AVAILABLE	ELIGIBILITY	CONTACT INFORMATION
Implementation – Product Rebates					
Desertification Fan Program	Enbridge	A rebate is available for fans of 20' diameter and larger and in locations that have forced air space including unit heaters in warehousing, manufacturing, industrial, and retail buildings with ceiling heights of 25' and higher. Customers with infrared heater(s) will not qualify for this rebate.	\$850 rebate to the customer. \$150 rebate is available for the channel business partner.	Small business/ industrial.	Phone 1-866-844-9994 Website www.enbridgegas.com/business
Condensing Boiler Program	Enbridge	Enbridge pays 15¢/m3 of estimated natural gas savings for condensing boiler technology.	Up to \$30,000 per building.	Commercial operations.	Phone 1-866-844-9994 Website www.enbridgegas.com/business
Implementation – Water Conservation Programs					
Indoor Water Audit Program	Region of Peel	Monetary incentive for implementation of recommendations from indoor water audit that looks at process changes/new technology.	One time rebate of \$0.25/L saved per average day; up to 50% of the cost for the process change, to maximum of \$250,000.	Industrial operations in the Region of Peel.	Phone 905-791-7800 ext. 3303 Website www.watersmartpeel.ca/business
Capacity Buy-Back Program for Institutional and Commercial	City of Toronto	Offers an incentive of \$0.30/L saved for an average day for institutional and commercial customers that permanently reduce their water use by changing equipment or processes.	One time rebate of \$0.30/L saved per day. The incentive is capped at 100% of the construction costs of the project.	Commercial and institutional operations.	Phone 416-392-7000 Website www.toronto.ca/water/index.htm
Spray Valve Replacement Program	Region of Peel	Free efficient spray valve for food industry businesses in the Region of Peel.	Free spray valve and installation.	Food processing and hospitality operations in the Region of Peel.	Phone 905-791-7800 ext. 3240 Website www.watersmartpeel.ca/business
Toilet Replacement Program for Businesses	Region of Peel	The Region of Peel offers rebates of \$60 to \$140 to businesses and property owners who replace inefficient toilets (13 or 20 litre) with Peel-Approved water-efficient toilets that flush with 6 litres or less.	\$60 to \$140 product rebate.	Businesses in the Region of Peel.	Phone 905-791-7800 ext. 3303 Website www.watersmartpeel.ca/business
ICI Toilet Replacement Program	City of Toronto	Offers a rebate of \$60 to \$150 to businesses and property owners who replace inefficient toilets (13 or 20 litres) with city approved toilets that flush with 6 litres or less.	\$60 to \$150 product rebate.	Businesses in the City of Toronto.	Phone 416-392-7000 Website www.toronto.ca/water/index.htm
Spray n' Save	Enbridge	Commercial food service customers are eligible for a low flow pre-rinse spray valves and installation at no cost.	No cost low flow pre-rinse spray valve and installation.	Hospitality - spray valve must be used for rinsing dishes and utensils only. Must have natural gas water heating in facility.	Phone 1-866-844-9994 Website www.enbridgegas.com/business

Partners in Project Green Eco-Efficiency Program

Access the Partners in Project Green Eco-Efficiency Program

The Partners in Project Green Eco-Efficiency Program is your one-stop shop for reducing your energy, water and waste costs. If your company is looking to reduce its energy costs, increase its productivity and improve its environmental performance, you've come to the right place.

By utilizing our program, Partners in Project Green can help you reduce energy, water and other input costs in your facility, meaning you can send more product out the door, at a reduced cost, putting more profit in your pocket.

Companies can utilize any one of these steps – for instance, you can skip the FREE Walk-Through Eco-Efficiency Review (**Step 1**) and go to a Cost-Shared Detailed Eco-Efficiency Assessment (**Step 2**). Alternatively, if you already know your opportunities but need help getting financial assistance you can jump to Implementation Assistance (**Step 3**).

For more information on the program, contact Partners in Project Green at:

416-661-6600, ext. 5316
admin@partnersinprojectgreen.com



The program features 3 steps

1

FREE Walk-Through Eco-Efficiency Review

Through Partners in Project Green, a pre-qualified professional consultant from the program roster will conduct a free walk-through review of your facility to identify cost saving opportunities for energy, water and waste reduction.

2

Cost-Shared Detailed Eco-Efficiency Assessment

If you need to conduct a more detailed assessment of the energy, water or waste reduction opportunities identified in the FREE Walk-Through Eco-Efficiency Review, Partners in Project Green will facilitate a cost-shared audit of your facility and develop a business plan for implementation.

3

Implementation Assistance

To help you with financing the cost-saving opportunities identified, Partners in Project Green will assist by identifying and coordinating applications to financial assistance programs that can reduce the investment payback period.

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Benefits for your business:

- > Reduced operating costs
- > Improved productivity
- > Increased competitiveness
- > Limiting business risk
- > Reduced environmental footprint

360 Sustainable Energy Planning Program

The 360 Sustainable Energy Planning Program assists and ensures that companies create and integrate a measurable energy management plan to be used throughout their site.

This program incorporates an energy assessment, training, and business plan, so that your energy team can develop and successfully execute an energy management plan that can reduce your costs, improve your environmental footprint and illustrate your company's leadership in its industry and community.

Why develop an energy management plan?

As the volatility of energy prices affects all industries, strategies for coping with rising costs are relevant to all organizations. Creating a culture of conservation is a reflection of an organization's core values and improved fiscal, social and environmental responsibility will illustrate an organization's leadership in their industry and community.

Companies often cite a lack of time, resources or expertise, as reasons for poorly executing an energy management program. However, with our current economic climate, it is essential that behaviours and attitudes adjust (towards energy and the environment) if an organization is to succeed long-term.

Cost - \$5,000 per site.

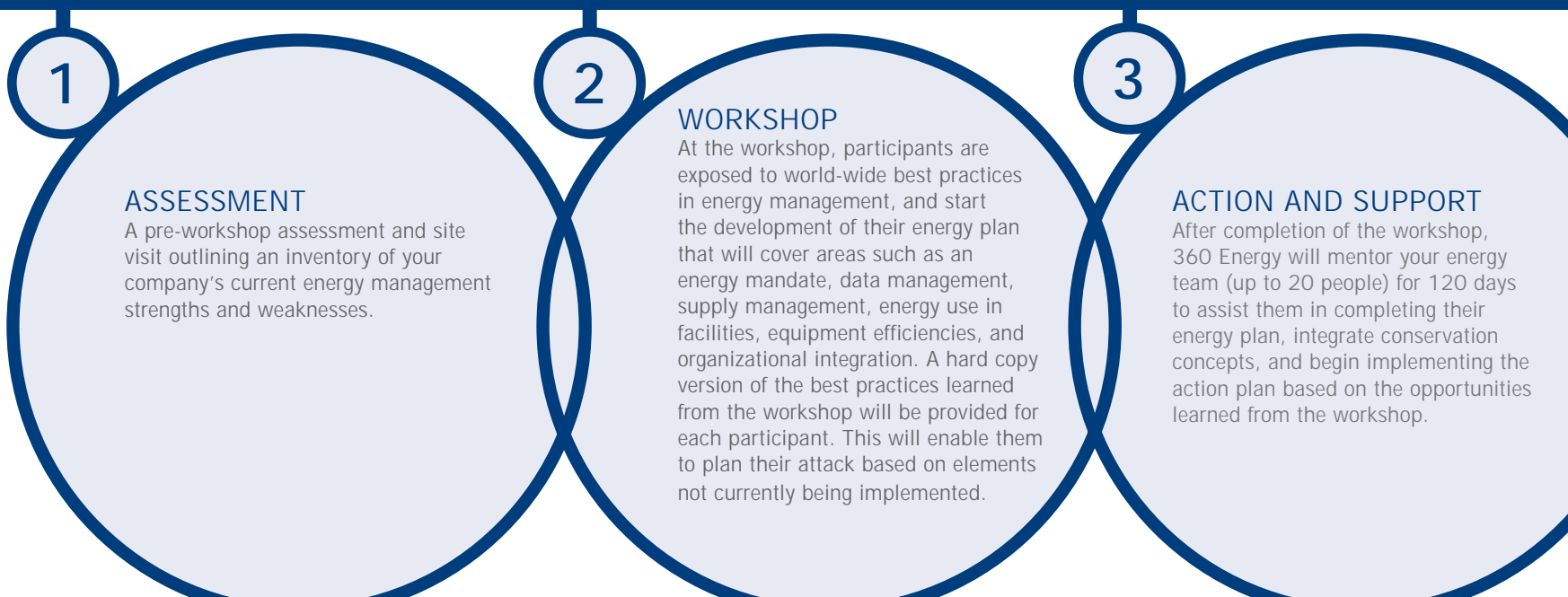
Enbridge Gas and Canadian Manufacturers and Exporters will rebate the entire cost once the program is completed – meaning that you can develop a Sustainable Energy Plan for your facility at no cost.

For more information on the program,
contact Partners in Project Green at:

416-661-6600, ext. 5316
admin@partnersinprojectgreen.com

The 360 Sustainable Energy Planning Program

A three-step process



 **GTAA**
**Partners in
Project Green**
A PEARSON ECO-BUSINESS ZONE

Our partners in this program include:



Natural Resources
Canada

Ressources naturelles
Canada



www.partnersinprojectgreen.com